

## Small Changes Add Up to Big Sale

Small changes – decluttering, furniture arrangement, wallpaper removal – lead to big sale.

The transformation starts with a 3-hour agent paid consultation. Changes focus on showing off this home's unique architectural features and generously sized rooms.

Prior to staging the home was listed for 3 months. After staging, it sells in 1 week. Here are the actual MLS pictures – before and after.



“My house was on the market for 3 months when my agents recommended staging and brought in Susan from *AtWell Staged Home*.”

For 3 hours we rearranged furniture, removed window treatments and re-hung artwork. Susan suggested a few more changes – additional decluttering, grout cleaning, and wallpaper removal – which I promptly took care of over the next week.

**After taking all of Susan's advice, the first person that came in after the staging did a “WOW” and bought the house. The whole presentation worked like a charm because the buyers fell in love with the house immediately.**

The staging experience was more than pleasant. Everyone was cheerful, and I could not resist Susan's positive presentation of ideas. **If I were to do it all again, I would call Susan first.**”

- Norm F., Granite Springs NY



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